

Small Group Benefits Questionnaire
Please complete the form to the best of your abilities

Name of Prospect/Company:					
Company Contact:			Plan Effective Date:		
Company Address:		City	State	Zip Code	
Above address the group headquarters?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	If no, please provide:		
Company Phone:		Email:			
Date the business was established:		Payroll start date:			
Is the Company on a PEO for payroll and/or benefits?		<input type="checkbox"/> Yes	<input type="checkbox"/> No		
Does your company currently have a HRIS or Benefits on-boarding system?		<input type="checkbox"/> Yes	<input type="checkbox"/> No		
Type of Business/Industry (SIC code):					
Business entity type:	Sole Prop? <input type="checkbox"/>	Partnership <input type="checkbox"/>	Corporation <input type="checkbox"/>	LLC? <input type="checkbox"/>	Other?
Worker's Comp Carrier				Renewal date?	
Are there any affiliated entities/companies?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	If so, please list:		
How many full-time eligible EEs?	Part time coverage? <input type="checkbox"/> Yes <input type="checkbox"/> No? How many? _____				
Total number of full time equivalent (FTE) employees:					
Number of eligible employees located outside CA:					
Number of COBRA/Cal-COBRA participants?		# of employees on leave of absence?			
All employees W-2? <input type="checkbox"/> Yes <input type="checkbox"/> No	# Owners that are W2? <input type="checkbox"/> Yes <input type="checkbox"/> No		# Contract/1099's?		
Who is not covered on the current plan?					
Employer Contribution for EE? _____% or \$_____.		Dependent Contribution? _____% or \$_____.			
Current group health plan design?	<input type="checkbox"/> HMO	<input type="checkbox"/> PPO	<input type="checkbox"/> No Prior Coverage		
Likes/dislikes about your current plan?					
What do you currently offer?	<input type="checkbox"/> Medical	<input type="checkbox"/> Dental	<input type="checkbox"/> Vision	<input type="checkbox"/> Life	<input type="checkbox"/> LTD <input type="checkbox"/> Other
Current carrier(s) & renewal date(s):					
Current/renewal rates available?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Current billing available?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Which?	
Likes/dislikes about your current plan?					
Why are you shopping for new coverage?					
Upgrade/downgrade benefits?					
What specific medical/dental benefits are important to you?					